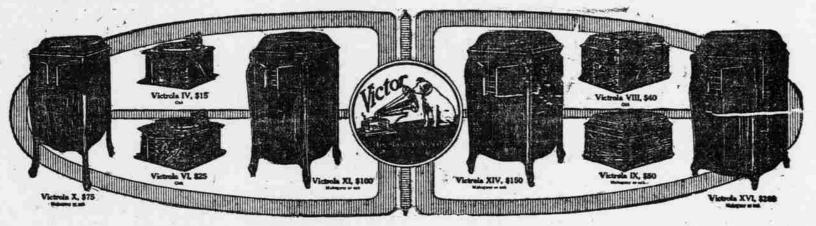
### THE WORLD FAMOUS

# VICTOR = VICTROLA

## THE LEADER OF ALL TALKING MACHINES

LOOK

FOR OUR SPECIAL **OFFER** 



LOOK

FOR OUR SPECIAL **OFFER** 

## Anyone Can Afford Some One Of These Styles Of VICTROLAS from \$15 to \$200

and you cannot afford to be without the delights of a Victrola at some price. The \$15.00 Victrola plays all Victor records the same as the \$200 Victrola. The disc talking machines are the only talking machines that are sold in any quantities today, and the first to recognize that this would be a fact were the Victor people and they therefore hold the essential features patented to a perfect running machine and durability.

AN EVENING DANCE AT HOME



You can have a concert of your own with the world's greatest artists to sing for you

That's what you can do with a Victrola in

All that is best in music is ever at your instant command.

You have only to select the kind of music you wish to hear, and it is rendered for you by the greatest artists—as true-to-life on the Victrola as though you were hearing the artists on the concert or operatic stage.

Stop in and get acquainted with the Victrola. We'll gladly play your favorite music for you.

Victrolas \$15 to \$250. Victors \$10 to \$100. Terms to suit your

#### Think It Over -- a VICTROLA -- a Cabinet and Records for \$59

\$5.00 Brings It To Your Home. THESE RECORDS.

17727-Watch Your Step. One Step.

-Pigeon Walk Fox Trot.

Victor Military Band 35395-Mighty Lak' a Rose. Waltz Hesitation. -Millicent. Waltz Hesitation.

McKee's Society Orchestra 35404—Gems from "Girl from Utah."

-Gems from "Miss Daisy." Victor Opera Company

17704—On the 5.15. American Quartette —They All Had a Finger in the Pie. Peerless Quartette

#### A \$15 Cabinet For Records \$5 Down \$40 Victrola—Complete For \$1. a Week **INCLUDING ABOVE RECORDS**

In no other way can you buy so much pleasure on such liberal terms. With the first small payment, the machine, cabinet and the eight up-to-date dance record selections are brought to your home, and you and your family may immediately enjoy its companionship. It puts the whole world of music within your reach—operas, popular hits and new dance music.

This combination offer is a money saver. Better make your selection NOW. Waiting may mean disappointment. The demand for Victor dance records is tremendous.

Other Victrolas from \$15 to \$200. Come in for demonstrations and listen to your favorite

CONCERTS EVERY AFTERNOON. Come in and ask for your favorite selections.

# Don't Experiment! Buy a Victor-Victrola

The Leader of All Talking Machines



Victrola X \$75

The Only Talking Machine WITH sound modifying doors WITH a duplex swinging arm WITH a two-gear motor

The Three Essential Features to a Perfect Running Machine, Durability and to Perfect Reproductions.



Victrola XI \$100

## The Victor-Victrola

Elegant in appearance—simple in construction—yet perfect from this very fact

## NEEDLES or Changeable Points are Absolutely Necessary!

The talking machine with a diamond or permanent point or unchangeable point playing a heavy band piece in the ordinary home is deafening. With a Victor-Victrola soft needle it will be delightful.



The talking machine equipped with needles is always ready to give just the effects that are desired by the operator, thereby giving greater pleasure.

No variety without needles. With the full tone, soft tone or subdued tone needle you can play any record as loud or soft as desired.

## **Victor Records 60c and Upwards**

You can get a record with a different selection on each side for 75c. For \$4.50 you can have six double-faced records containing 12 selections of your own choice.

## D. S. MARSH

No. 46 Franklin Street

Norwich, Conn.

AN EVENING CONCERT AT HOME



#### You'll enjoy Victor dance music whether you dance or not

The Victrola furnishes the best dance music of every kind-perfect in every way, and always ready whenever you want to dance.

Even if you don't dance you will be delighted with the splendid music-and you'll have a hard time keeping your feet still.

Stop in any time and hear the latest dance music. Victrolas \$15 to \$250. Victors \$10 to \$100. We'll arrange easy terms, if desired.

SPECIAL OFFER—THE SUPERB

## Victrola XVI

With \$25 in Victor Records of Your Own Choice.

#### \$10 a Month

\$10 Covers Both the Initial Payment and the First Monthly Payment.

A Victrola "Sixteenth" with \$25.00 in Victor Records of your own choice (total \$225) will be sold on the above terms,

Victrola XVI is the largest and finest of the great Victrola family, and the richest in tone quality. It is the "Concert Grand" of all talking machines. It is equipped with 20 albums with capacity for 200 records, and cabinet storage for all 14 albums. All metal parts are gold plated. Exhibition sound box, automatic stop, triple spring spiraldrive motor. This greatest of all Victrolas, during special offer period, is easily available to everyone at a very slight monthly outlay.

#### SPECIAL OFFER, NOTHING DOWN.

We will deliver either of these Victrola outfits to your home and allow you to begin to pay for it, if you prefer, next month. You need pay us now only for a few records.

A \$15.00 Victrola and \$10.00 cabinet to match, containing two sections for holding records. .

A \$25.00 Victrola and \$12.00 cabinet to match, containing two sections for holding records.

Demonstrations daily. You will confer a favor by calling at our store for a demonstration to become better acquainted with the Victor-Victrola and its wonderful possibilities.